



MSSP Partner Program

Power Your GRC Practice with the MandateMind Engine

3 Platform Plans

~50% Partner Margin

AI-Powered GRC

CONFIDENTIAL PARTNER DOCUMENT • 2026

Built for MSSPs Who Want to Lead in GRC

MandateMind is an AI-powered Governance, Risk, and Compliance (GRC) automation platform purpose-built for Managed Security Service Providers. Our engine automates the most labor-intensive aspects of compliance management — from policy generation and evidence collection to multi-framework mapping and audit readiness scoring.

As an MSSP partner, you can white-label, resell, or co-brand MandateMind's compliance engine under your own practice. This means you can offer enterprise-grade GRC services to your client base without building the technology from scratch — drastically reducing your time-to-market and operational overhead.

This document outlines the complete partner program structure, including our three productized service tiers, the underlying platform architecture, partner economics and revenue model, and key agreement terms.

Whether you're launching a new GRC practice line or scaling an existing compliance advisory business, MandateMind provides the technology backbone, the go-to-market support, and the economic model to help you grow sustainably.

Why Partner?

Recurring revenue streams with ~50% margins

Zero GRC buildout cost — no engineering required

AI-powered compliance engine with 80+ integrations

Dedicated partner success team for onboarding & growth

Full white-label capability — your brand, your clients

"MandateMind handles the complexity — you own the client relationship."

The MandateMind Compliance Engine

Our AI-driven GRC platform automates policy management, evidence collection, framework mapping, and audit readiness — so MSSPs can deliver enterprise compliance services at scale without the operational overhead.

AI Evidence Intelligence

Automatically collect, analyze, and validate compliance evidence using advanced AI. Includes readiness scoring and versioning with diff viewer for your clients' audit trails.

Mandate → Control Mapping

Map regulatory mandates directly to operational controls. Continuous monitoring pulls evidence from 80+ integrations including Azure, AWS, Google Cloud, Microsoft 365, Okta, and CrowdStrike.

Multi-Framework Mapping

A single control mapped to SOC 2, ISO 27001, NIST CSF, HIPAA, and CMMC simultaneously. Full multi-framework normalization reduces duplicated effort by up to 70%.

AI Gap Detection & Readiness Score

Live dashboard showing audit readiness percentage, AI-powered gap analysis, and remediation queues. Give your clients real-time visibility into their compliance posture.

SUPPORTED FRAMEWORKS

SOC 2

ISO 27001

NIST CSF

HIPAA

CMMC

PCI DSS

FedRAMP

GDPR



MSSP Partner Program — Confidential

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How MandateMind Powers Your MSSP Practice

Your MSSP Brand & Client Portal

- White-Label Interface
- Client Dashboards
- Custom Branding
- Reporting Suite



MandateMind AI Engine

Powered by Proprietary AI

- AI Evidence Intelligence
- Mandate → Control Mapping
- Multi-Framework Mapping
- AI Gap Detection
- Readiness Scoring

99.9% SLA SOC 2 Type II Zero-Knowledge Arch



Client Infrastructure & Integrations

- AWS
- Azure
- GCP
- Microsoft 365
- Okta
- CrowdStrike
- Jira
- ServiceNow
- GitHub
- Slack

- Zero-Knowledge Architecture
- SOC 2 Type II Certified
- 99.9% SLA Uptime

Three Productized GRC Offerings for Your Clients

Package and sell MandateMind's capabilities as three distinct managed GRC service tiers. Each tier is priced, scoped, and ready to present to your clients.

FOUNDATION

GRC Foundation

\$999/mo

retail

Platform cost: \$499/mo (Starter plan)

SMBs & startups seeking their first compliance certification

✓ 1 mandate supported

✓ Up to 2 users per client

✓ AI Evidence Intelligence

✓ Mandate → Control Mapping

✓ Readiness Scoring + Versioning

✓ Email support

~\$500/mo per client · ~50% margin

MOST POPULAR

GRC Advanced

\$1,599/mo

retail

Platform cost: \$799/mo (Growth plan)

Mid-market companies with active audit programs

✓ Everything in Foundation

✓ 3 mandates supported

✓ Up to 5 users per client

✓ AI Gap Detection

✓ 1 Auditor Seat included

✓ Multi-Framework Mapping

✓ Priority support

~\$800/mo per client · ~50% margin

ENTERPRISE

GRC Enterprise

\$2,999/mo

retail

Platform cost: \$1,499/mo (Scale plan)

Large orgs with complex multi-framework needs

✓ Everything in Advanced

✓ Unlimited mandates

✓ Up to 15 users per client

✓ Advanced AI Evidence Intelligence

✓ Unlimited Auditor Access

✓ Full Multi-Framework Normalization

✓ Dedicated Success Manager

~\$1,500/mo per client · ~50% margin

FOUNDATION

2 Users · 1 Mandate · \$999/mo

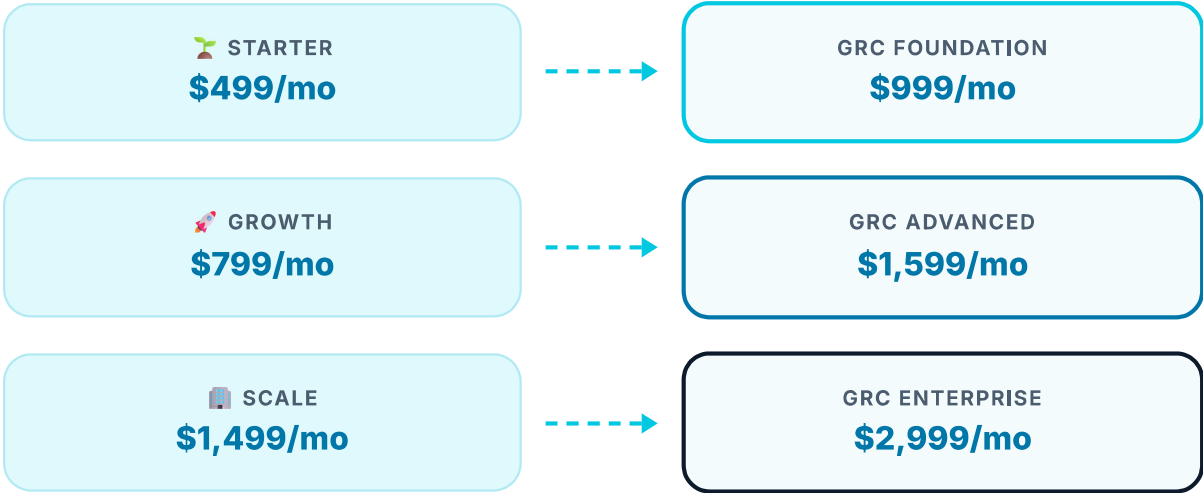
ADVANCED

5 Users · 3 Mandates · \$1,599/mo

ENTERPRISE

15 Users · ∞ Mandates · \$2,999/mo

MandateMind Plans → MSSP Service Tiers



Partner Margin Breakdown

Tier	MandateMind Cost	MSSP Retail Price	Partner Margin
Foundation	\$499/mo	\$999/mo	~50%
Advanced	\$799/mo	\$1,599/mo	~50%
Enterprise	\$1,499/mo	\$2,999/mo	~50%

Tier Feature Comparison

Feature	GRC Foundation	GRC Advanced	GRC Enterprise
MandateMind Plan	Starter	Growth	Scale
Platform Cost	\$499/mo	\$799/mo	\$1,499/mo
Users Per Client	2	5	15
Mandates	1	3	Unlimited
AI Evidence Intelligence	✓	✓	✓ Advanced
Mandate → Control Mapping	✓	✓	✓
AI Gap Detection	—	✓	✓
Auditor Seats	—	1	Unlimited
Multi-Framework Mapping	—	✓	✓ Full Normalization

Feature	GRC Foundation	GRC Advanced	GRC Enterprise
Support	Email	Priority	Dedicated Manager
White-Label	✓	✓	✓
Suggested Retail	\$999/mo	\$1,599/mo	\$2,999/mo
Partner Margin	~50%	~50%	~50%

MSSP Revenue Calculator

Estimate your recurring revenue and profit potential with the MandateMind partner program.

Number of Clients by Tier

 Foundation Clients

 Advanced Clients

 Enterprise Clients

Calculate Revenue

Revenue Summary

MONTHLY GROSS REVENUE

\$29,982

ANNUAL GROSS REVENUE

\$359,784

TOTAL PLATFORM COST /MO

\$14,982

NET PARTNER PROFIT /MO

\$15,000

ANNUAL NET PROFIT

\$180,000



Partner Agreement Highlights

- 1

Program Eligibility
Must be an active MSSP with a minimum of 10 managed clients to apply for advanced partner tiers.
- 2

Onboarding
30-day partner onboarding with a dedicated success manager, including platform training, sales enablement, and white-label setup.
- 3

White-Label Rights
Full white-label license included on all tiers. Your brand, your clients, your portal.
- 4

Revenue Model
~50% margin on every client. You set the retail price; MandateMind charges only the platform cost. Monthly billing via ACH or wire, Net-30 terms.
- 5

Minimum Commitment
No minimum seat commitment. Start with a single client and scale at your pace.
- 6

Support SLA
Partners receive priority Tier-1 support with a 4-hour response SLA during business hours.
- 7

Training & Certification
Free MandateMind Partner Certification Program (online, self-paced) covering platform, sales, and delivery methodology.
- 8

Co-Marketing
Access to MandateMind co-branded sales materials, case studies, webinar slots, and joint press release opportunities.

Platform Plans				
Plan	Cost	Mandates	Users	Retail
Starter	\$499	1	2	\$999
Growth	\$799	3	5	\$1,599
Scale	\$1,499	∞	15	\$2,999

All partners receive access to the MandateMind Partner Portal, training library, and co-branded sales toolkit.



Ready to Build Your GRC Practice?

Join the MandateMind MSSP Partner Network Today

1

Apply Online

Submit your partner application at
partners.mandatemind.com

2

Get Onboarded

30-day onboarding with your dedicated partner success manager

3

Start Selling

Launch your branded GRC practice with full MandateMind support

[Apply to Become a Partner →](#)

[Schedule a Partner Demo →](#)

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